

---

## Practice Management

### Selected Titles

*30 best practices: strategies for law firm management* (Ottawa: Canadian Bar Association, 2004). Online at: <http://www.cba.org/cba/PracticeLink/pdf/clientcare.pdf>  
Call Number: [KF 318 T45 2004](#)

Calloway, James & Mark Robertson, eds., *Winning Alternatives to the Billable Hour: Strategies that Work*, 2d ed. (Chicago: ABA, Law Practice Management Section, 2002).  
Call Number: [KF316 W52 2002](#)

Elefant, Carolyn, *Solo by choice: how to be the lawyer you always wanted to be* (Seattle, Washington: Decision Books / Niche Press, c2008).  
Call Number: [KF300 Z9 E44 2008](#)

Empson, Laura, *Managing the Modern Law Firm: New Challenges, New Perspectives* (Oxford: Oxford University Press, 2007).  
Call Number: [KF318 A2 M36 2007](#)

Ewalt, Henry W., *Through the client's eyes: new approaches to get clients to hire you again and again* (Chicago: ABA, Law Practice Management Section, c2002).  
Call Number: [KF311 E63 2002](#)

Gibson, K. William, ed., *Flying solo: a survival guide for the solo and small firm lawyer*. (Chicago: ABA, Law Practice Management Section, 2005).  
Call Number: [KF300 Z9 F59 2005](#)

Greene, Arthur G., *The lawyer's guide to increasing revenue: unlocking the profit potential in your firm* (Chicago: ABA, Law Practice Management Section, 2005).  
Call Number: [KF316.5 G74 2005](#)

Hardie, Robert A., *A Practical Guide to Successful Law Firm Management* (Markham: LexisNexis Butterworths, 2006).  
Call Number: [KF318 H36 2006](#)

Hyman, Harvey, *Upward Spiral: Getting Lawyers From Daily Misery to Lifetime Wellbeing* (Piedmont, CA: Lawyers' Wellbeing, Incorporated, 2010).  
Call Number: [KF300 H96 2010](#)

[Return to Top](#)

Kennedy, Dennis and Tom Mighell, *The lawyer's guide to collaboration tools and technologies*

(Chicago: ABA, Law Practice Management Section, c2008).

Call Number: [KF320 A9 M54 2008](#)

Macfarlane, Julie, *The new lawyer: how settlement is transforming the practice of law*  
(Vancouver: University of British Columbia Press, c2008).

Call Number: [KF9084 M33 2008](#)

*Practice Workshop: Opening Your Law Practice* (Toronto: Continuing Legal Education, Law Society of Upper Canada, 2004).

Call Number: [KF318 A2 L393 2004](#)

Rose, Jennifer J. ed., *How to capture and keep clients: marketing strategies for lawyers*  
(Chicago: ABA, General Practice, Solo & Small Firm Section, c2006).

Call Number: [KF316.5 H69 2006](#)

Schmidt, Sally J., *Business development for lawyers: strategies for getting and keeping clients* (New York: ALM Pub., 2006)

Call Number: [KF316.5 S37 2006](#)

*Solo and Small Firm Conference* (Edmonton: Legal Education Society of Alberta, 2008).

Call Number: [F300 A2 S64 2008](#)

*Starting Your Own Law Practice* (Edmonton: Legal Education Society of Alberta, 1993).

Call Number: [KF318 A2 S72](#)

Thiffault, Denyse, *Marketing, Communication and Business Development in the Legal Profession* (Cowansville: Éditions Y. Blais, 2008).

Call Number: [KF318 T44 2008](#)

Trautz, Reid F., *The Busy Lawyer's Guide to Success: Essential Tips to Power Your Practice* (Chicago: ABA, Law Practice Management Section, 2009).

Call Number: [KF315 T73 2009](#)

For assistance locating additional materials please contact Alberta Law Libraries.



... your legal information navigator

[Return to Top](#)